



The Art of Successful Networking (AOSN) Content Outline

Introduction

- Video: Intro to the course and expectations on what to find set

Chapter 1

- Video: Why Networking?
- Video: What is Networking?
- Quiz
- Quiz
- Chapter 1 One Sheeter (Download)
- Chapter 1 Audio Summary

Chapter 2

- Video: Who is Your Network?
- Video: Who is Your Network? Part 2
- Video: The Value and Power of Networking
- Quiz
- Networking Document (Download)
- Time Value of Networking (Download)
- Chapter 2 One Sheeter (Download)
- Chapter 2 Audio Summary

Chapter 3

- Video: How to Network: Interpersonal Communication
- Quiz
- Quiz
- Chapter 3 One Sheeter (Download)
- Chapter 3 Audio Summary



Chapter 4

- Video: How to Network: Personal Touches
- Intro Email Example (Download)
- Connection Example (Download)
- Follow Up Email (Download)
- Quiz
- PDF – How to Dress
- Chapter 4 One Sheeter (Download)
- Chapter 4 Audio Summary

Chapter 5

- Video: AOSN Masterclass
- Quiz
- Chapter 5 One Sheeter (Download)
- Chapter 5 Audio Summary

Chapter 6

- Video: Make it Happen
- Chapter 6 One Sheeter (Download)
- Chapter 6 Audio Summary

Conclusion

- Video: Course Conclusion

Course Content Summary:

- 11 Videos
- 7 Quizzes
- 11 Downloadable Documents

